



# COBB COUNTY SCHOOL DISTRICT

*Empowering Dreams for the Future*

P.O. Box 1088  
Marietta, GA 30061  
Telephone: (770) 426-3300  
[www.cobbk12.org](http://www.cobbk12.org)

"Revised"

October 29, 2014

Mr. Sid Rodrigue  
Techventures, LLC  
dba: The W.H. Platts Co.  
5500 Oakbrook Pkwy, Ste. 290  
Norcross, GA 30093

Dear Mr. Rodrigue:

Per your email dated October 23, 2014, the award to your company for **IFB 13-66, Broadcast Video Production Labs** has been revised to change the JVC Recorder/Player. This change is effective immediately and is highlighted in yellow.

This revised award is in accordance with the terms and conditions of the Invitation for Bid and with your pricing remaining firm **through May 31, 2015** with an option to renew. This award letter is not an official order.

If you have any questions about this award, please contact **Elaine Bynum at 770-590-4522 or [elaine.bynum@cobbk12.org](mailto:elaine.bynum@cobbk12.org)**. The Career, Technical, and Agricultural contact is **Jacqueline Brown at 770-426-3408**. We appreciate your interest and participation in the CCSD solicitation process.

Sincerely,

Alisa Morningstar, CPPO  
Director of Procurement Services

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Attachment

cc: Disbursement Services  
Jacqueline Brown

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BOARD OF EDUCATION

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| Revised Award Letter            |                                                                                                                                                                                                                                                                                                                                                            |                 |             |
|---------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------|-------------|
| The W. H. Platts Co CCSD# 69055 |                                                                                                                                                                                                                                                                                                                                                            |                 |             |
| #                               | Description                                                                                                                                                                                                                                                                                                                                                | Part #          | Unit Price  |
| 1                               | Z-HD5000-ST20 Fiber Optic Studio Camera includes: Z-HD5000 Camera Head, TA-Z3 Tripod Adapter Plate, CU-HD500 Fiber Optic CCU, RU-1000VR Remote Control Unit with 30-ft cable, CA-HF1000 Optical Fiber Camera Adapter, VF-HD500 5" Monochrome CRT Studio Viewfinder with AT-500 Mount, Canon YJ20x8.2BKRS SDTV Lens and MS-15M Canon Rear Lens Control Kit. | Z-HD5000-ST20-1 | \$19,750.00 |
| 2                               | Hitachi F0C0100F 100 FT Hybrid Fiber Optical Cable Assembly                                                                                                                                                                                                                                                                                                | F0C0100F        | \$1,050.00  |
|                                 | <b>Camera Support System</b>                                                                                                                                                                                                                                                                                                                               |                 |             |
| 4                               | Miller Model 733 Pedestal 30 w/Arrow 25 Fluid Head and Dual Telescopic Pan Handles                                                                                                                                                                                                                                                                         | 733             | \$4,325.00  |
|                                 | <b>Teleprompter (Client will provide the Laptop /Windows XP computer to host the included software.)</b>                                                                                                                                                                                                                                                   |                 |             |
| 5                               | Mirror Image PB-15 Prompter System, consisting of a 15" LCD with Hood/mirror, mounting hardware, 50' cable, and Prompting software                                                                                                                                                                                                                         | PB-15           | \$910.00    |
| 6                               | VGA Amplifier to fit item 5.                                                                                                                                                                                                                                                                                                                               | VGA             | \$425.00    |
| 7                               | 50' VGA Cable to connect to item 5.                                                                                                                                                                                                                                                                                                                        |                 | Included    |
|                                 | <b>Audio Mixer</b>                                                                                                                                                                                                                                                                                                                                         |                 |             |
| 8                               | Mackie 1642-VLZ4 16-Channel Compact Recording SR Audio Mixer                                                                                                                                                                                                                                                                                               | 1642-VLZ4       | \$899.00    |
| 9                               | Mackie RM1642-VLZ Rack Mount Brackets for 1642-VLZ3                                                                                                                                                                                                                                                                                                        | RM1642-VLZ      | \$15.00     |
|                                 | <b>Studio Audio Reference Monitors</b>                                                                                                                                                                                                                                                                                                                     |                 |             |
| 10                              | Mackie, MR5 Audio Reference Monitors                                                                                                                                                                                                                                                                                                                       | MR5             | \$420.00    |
|                                 | <b>Studio Audio Snake</b>                                                                                                                                                                                                                                                                                                                                  |                 |             |
| 11                              | TecNec FBS 12-F-100 12-Channel (8 x 4) Fan-Box 100' Audio Snake w/Female XLR Connector                                                                                                                                                                                                                                                                     | FBS-12-F100     | \$294.00    |
|                                 | TecNec FBS 12F50 12-Channel (8 x 4) Fan-Box 50' Audio Snake w/Female XLR Connector                                                                                                                                                                                                                                                                         | FBS-12-F50      | \$225.00    |
|                                 | Rapco-Channel (8 x 4) Fan-Box 75' Audio Snake w/Female XLR Connector (75 Return)                                                                                                                                                                                                                                                                           | FBS-12-F75      | \$290.00    |
|                                 | <b>Audio Compressor</b>                                                                                                                                                                                                                                                                                                                                    |                 |             |
| 12                              | Samson, S COM 4 1RU 4-Channel Audio Compressor                                                                                                                                                                                                                                                                                                             | S COM 4         | \$225.00    |
|                                 | <b>Lip Sync Alignment Delay</b>                                                                                                                                                                                                                                                                                                                            |                 |             |
| 13                              | Rane AD22S Audio/Video LipSync Alignment Delay                                                                                                                                                                                                                                                                                                             | AD22S           | \$899.00    |
|                                 | <b>Audio Distribution Amplifier</b>                                                                                                                                                                                                                                                                                                                        |                 |             |
| 14                              | Whirlwind DA2 2-Channel Switchable High-Performance Distribution Amplifier - 2 in x 4 out per each channel, or 1 in x 8 out                                                                                                                                                                                                                                | DA2             | \$482.00    |

| Revised Award Letter            |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |              |                                                       |
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| The W. H. Platts Co CCSD# 69055 |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |              |                                                       |
| #                               | Description                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      | Part #       | Unit Price                                            |
|                                 | <b>Audio Line Tester</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |              |                                                       |
| 15                              | Rolls CT1 Cable Detective                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        | CT1          | \$74.00                                               |
|                                 | <b>6 User Clear-Com Intercom System</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          |              |                                                       |
| 16                              | Clear-Com Encore MS702 Two-Channel Main Station 1RU Rack Mountable Unit, Supports up to 40 belt packs or 10 speaker stations on two channels and 12 headsets, Separate short-circuit protection for each channel, Dual-action electronic momentary/latching "talk" buttons, Program feed to both channels, with selectable "Program Interrupt" (IFB), "Call" signal buttons for each channel, Global "Remote Mic Kill", Announce output with relay, Microphone limiting, Volume controls for each channel, Visual and audible "Tone Alert" signaling, Channels A & B "Link" switch, Built-in speaker, Optional gooseneck mic, External switchable line termination on each channel, and Universal voltage power supply for 100-240 VAC operation | MS702        | \$6,130.00                                            |
|                                 | <b>8 User Clear-Com Intercom System</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          |              |                                                       |
| 16a                             | 8 User Clear-Com Intercom Package, consisting of the following items:                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            | Intercom Sys | \$7,694.00                                            |
| 17                              | Clear-Com CC300-X4 Professional Single-Ear Standard Headset                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      | CC300-X4     | Included<br>(if purchased separately<br>(\$275.00))   |
| 18                              | Clear-Com Encore RS601 SC Standard Belt pack                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     | RS601        | Included<br>(if purchased separately<br>(\$1,220.00)) |
| 18a                             | Clear-Com GM18 18" Plug-In Gooseneck Mic                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         | GM18         | Included<br>(if purchased separately<br>(\$202.00))   |
| 18b                             | Clear-Com TR-50 Monaural IFB Talent Receiver 1/8" Mini Jack Includes TS-1 (Monaural IFB Talent Earphone, plugs into TR-50 and wireless IFB receivers) An amplified single-channel talent belt pack with volume control. It connects to the Program Interrupt controller with standard microphone cable. Mini earphone jack output. Includes talent ear set. Specifications: Earphone Type: Dynamic, Earphone Impedance: >30 ohms, Max. Output Level: +20 dBm, Power Required: 10 mA quiescent at 28 VDC supplied by IFB line, Headset Connector: 3-pin female XLR (at end of 6' cord), Dimensions (W x H x D): 3.6" x 1.5" x 1.5" (91 x 38 x 38 mm), Weight: 4.5 oz (0.1 kg)                                                                     | TR-50        | Included                                              |
| 18c                             | Clear-Com CC-010 IFB Ear Set                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     | CC-010       | Included                                              |

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| #  | Description                                                                                                                                                                                                                                                                                                                                                                                                                        | Part #      | Unit Price |
|----|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------|------------|
|    | <b>Black Burst Generator</b>                                                                                                                                                                                                                                                                                                                                                                                                       |             |            |
| 19 | BURST, BG4CB Black Burst/Color Bars Generator, Four Outputs BNC, Unbalanced 1Kz (RCA)                                                                                                                                                                                                                                                                                                                                              | BG4CB       | \$425.00   |
| 20 | Burst RM-3 Rack Mount Kit for BG4CB                                                                                                                                                                                                                                                                                                                                                                                                | RM-3        | Included   |
|    | <b>Digital Video Ready-to-Edit Recorder</b>                                                                                                                                                                                                                                                                                                                                                                                        |             |            |
| 21 | AJA Ki Pro Rack is an 1RU Rack mount Digital Video Ready-to-Edit Recorder with Twin SATA Hot-Swappable Storage Modules with 800 Fire wire ports, Recorder offers SD/HD Analog I/O, SD/HD Digital I/O, HDMI I/O, Two Channels of Balanced Analog Audio I/O, LTC Time code in/out, RS-422 Machine Control and 10/100/1000LAN connection via RJ 45 Connector, 100-240VAC 50/60Hz Redundant Power Connectors a 3 Year Factory Warranty | Ki Pro Rack | \$3,495.00 |
| 22 | AJA, 250GB HDD Storage Module                                                                                                                                                                                                                                                                                                                                                                                                      | KISTOR250R0 | \$257.50   |
|    | <b>3-IN ONE Content Recorder with SD Card Slot</b>                                                                                                                                                                                                                                                                                                                                                                                 |             |            |
| 23 | JVC SR-HD1350US Blu-ray Dis & HDD Recorder                                                                                                                                                                                                                                                                                                                                                                                         | SR-HD1350US | \$1,589.00 |
|    | <b>Mobile Studio Talent Monitor</b>                                                                                                                                                                                                                                                                                                                                                                                                |             |            |
| 24 | Sharp PNE421, 42" Class Diagonal Full Color Professional LCD Display Monitor - 24/7 Rated with 3-Year On-Site Limited Factory Warranty.                                                                                                                                                                                                                                                                                            | PNE421      | \$959.00   |
| 25 | Chief MFC6000B Flat Panel LCD Mobile Cart (includes interface bracket)                                                                                                                                                                                                                                                                                                                                                             | MFC6000B    | \$494.00   |
|    | <b>Format Converters</b>                                                                                                                                                                                                                                                                                                                                                                                                           |             |            |
| 26 | Kramer FC7501 Analog Video to SDI Format Converter                                                                                                                                                                                                                                                                                                                                                                                 | FC7501      | \$514.00   |
| 27 | Kramer FC7402 SDI Video to Analog Video Format Converter                                                                                                                                                                                                                                                                                                                                                                           | FC7402      | \$644.00   |
| 28 | TV One S2108HD 8 X 2 HD-SDI (or SD-SDI) Switcher w/C2 Interface RS-232 and IR                                                                                                                                                                                                                                                                                                                                                      | S2108HD     | \$1,589.00 |

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|---------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------|------------|
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| #                               | Description                                                                                                                                                                                                                                                                                    | Part #     | Unit Price |
|                                 | <b>Studio Console</b>                                                                                                                                                                                                                                                                          |            |            |
| 29                              | MV-2824-05, MaxView 5 Bay Low Profile Console 24" Counter, Monitor Arm Mount Rail, Front and Rear Rack Rail & Vented Panels                                                                                                                                                                    | MV-2824-05 | \$5,325.00 |
| 30                              | Marco CR1719 Sloped Counter Rack Space 10RU with cutout for Mackie 1642-VLZ3 located in Bay 1.                                                                                                                                                                                                 | CR1719     | Included   |
| 31                              | Marco OB1919-01 Overbridge (Bays 1 & 5) 11RU                                                                                                                                                                                                                                                   | OB1919-01  | Included   |
| 32                              | Marco OB1919-02 Mobile Base 2-Bay                                                                                                                                                                                                                                                              | OB1919-02  | Included   |
| 33                              | Marco OB1919-03 Mobile Base 3-Bay                                                                                                                                                                                                                                                              | OB1919-03  | Included   |
| 34                              | Marco PP21 Lower Front Cover Panel (Bays 1,2,4, & 5)                                                                                                                                                                                                                                           | PP21       | Included   |
| 35                              | Marco RP21 Lower Front Rack Rail 12RU (Bay 3)                                                                                                                                                                                                                                                  | RP21       | Included   |
| 36                              | Marco MS1920 End Bay Adjustable Monitor Shelf                                                                                                                                                                                                                                                  | MS1920     | Included   |
| 37                              | RAXXESS, PD800, Power Strip                                                                                                                                                                                                                                                                    | PD800      | \$97.00    |
| 38a                             | RAXXESS, 11 Outlet Surge Arrester w/Light -1 SP                                                                                                                                                                                                                                                | NAPDH11L   | \$97.00    |
| 39                              | Lowel, KS Stand                                                                                                                                                                                                                                                                                | KS         | \$130.00   |
| 41                              | AUDIO TECHNICA MICS - 1.5V AA battery or 11-52V phantom power. 6' cable attached to power module. XLRM-type output connector. Includes AT8531 power module (off/on/roll-off switch), AT8444 instrument adapter, AT8116 windscreen, AT8419 clothing clip, battery and protective carrying case. | AT831B     | \$219.00   |
|                                 | <b>Technical Services</b>                                                                                                                                                                                                                                                                      |            |            |
| 42                              | ENGR Construction Drawings, Project Management, As Built Drawings furnished on both D Sized Drawings and Electronic CDs and all printed System Documentation for component bid.                                                                                                                | ENGR       | \$2,400.00 |
| 43                              | Installation and Labor for component bid.                                                                                                                                                                                                                                                      | INSTL      | \$2,990.00 |
| 44                              | Discount if all components bid are awarded to your company.                                                                                                                                                                                                                                    |            |            |
| 45                              | Hardware Audio, Video & Control Cables, Connectors, Wire Labels, Consumables and Miscellaneous etc... for component bid.                                                                                                                                                                       | HDW        | \$3,655.00 |

**Revised Award Letter****The W. H. Platts Co CCSD# 69055**

| #  | Description                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            | Part #   | Unit Price                                                                |
|----|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------|---------------------------------------------------------------------------|
|    | <b>Custom RAID 5 Backup Storage and Archive Server System</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          |          |                                                                           |
| 46 | Performance PC-LW01 Thermaltake midtower case with 3-5 1/4 bays, 5 - 3 1/2 bays, 800 watts power supply, Asus P8Z77-M-PRO motherboard, 2-PCIe x 16, 1-PCIe x 1, 1 - PCI, 8-USB 2.0 ports, 2 -USB 3.0 ports, 2-SATA 6 GB/s Ports, 4 - SATA 3 GB/s Ports. RAID 0-1-5-10 support, Gigabit NIC, Realtek 8 - channel HD Audio 8GB, Kingston - DDR3-1600 memory (2-4GB modules), Intel Core i7 - 3770, 3.40 GHz processor, 8MB cache (4-core) 500GB SATA2 hard drive, 7200RPM, 64MC (System Drive) 4 - 3TB Western Digital Red hard drives, SATA600, 64MC (9TB RAID5 Storage Drive), 4-port SATA RAID controller, PCIe RAID controller cables, DVD drive, SATA, internal, Logitech Keyboard and Optical Mouse USB, Integrated All in One card reader NVidia GeForce GT 520 graphics card, DVI/VGA/HDMI, 1GB, Microsoft Windows 7 Professional 64 bit Edition and 19" Class Widescreen LED Backlit Monitor furnished with a 2 year warranty on parts, labor and Lifetime Technical Support by Performance PC. | PC-LW01a | \$2,875.00                                                                |
| 47 | Integrated Video System Training (provide details on training i.e. number of days and personnel)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |          | \$600.00                                                                  |
|    | <b>Additional Services</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |          |                                                                           |
| 48 | Per Section 7.0 of the Special Terms & Conditions, in the event CCSD has failed to include an item(s), responding vendors are asked to provide a fee structure for additional, related items that may be purchased during the award period. Vendors are to identify the pricing source and the associated fee structure in the space to the right.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |          | Dealer Costs<br>Plus<br>Factory Freight<br>& Any<br>Installation<br>Costs |
| 49 | Per Section 8.0 of the Special Terms & Conditions, in the event CCSD has failed to anticipate all service needs, responding vendors are asked to provide a fee structure for additional, related services that may be needed during the award period. Vendors are to provide an hourly rate in the space provided on the attached Bid Form. If awarded the contract, this fee would then apply to service needs that may be identified at a later date. If there are different rates, please provide any/all rate information.                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |          | Installation fee<br>@ \$75.00 per<br>Hour                                 |
|    | <b>PRICE FOR EACH COMPONENT MUST INCLUDE<br/>DELIVERY AND INSTALLATION</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |          | \$75.00/HR                                                                |